

American Maritime Salvage & Casualty Response

June 27th & 28th 2012 - Miami, USA



Optimising Your Salvage & Casualty Response Operations

Conference Sponsor



Commercial & Sponsorship Opportunities

Contact Darjan Karaman on +44 (0)20 7981 2509 or dkaraman@acieu.net

More Information & Registration

Contact Dimitri Pavlyk on +44 (0)20 7981 2503 or dpavlyk@acieu.net

American Maritime Salvage & Casualty Response

June 27th & 28th 2012, Miami, USA



27th & 28th June 2012
Miami

WHY ATTEND:

Attend this highly topical event to discuss the latest developments in rapid and efficient response. ACI will provide an in-depth look into salvage, towage and casualty response in the Americas.

WHAT IS NEW IN THE 2012 AGENDA:

Determine the latest developments in the Americas

Analyse the impact of the OPA 90 Salvage and Firefighting Regulations

Innovations in the salvage industry including the integration of new technologies and operational strategies

Implement effective cost/benefit analysis to wreck removal projects

Develop effective pollution defense strategies against chemicals and crude oil

Case-study examples of successful and rapid responses to casualty scenarios

Maximizing the effectiveness of your communications across the entire salvage chain

Know exactly where you stand on insurance and contractual issues

Assessing how best to approach larger scale operations in the salvage and casualty response industries

WHO WILL YOU MEET AT THIS EVENT?

All **ACI's** events attract a targeted group of senior level executives and decision-makers from the industry. Our meetings are strictly end-user focused. Delegates will comprise of **salvage, tug and towage companies; ship-owners and ship-managers, and legal and insurance companies.**

THIS IS YOUR CHANCE TO MEET:

Presidents, CEOs, VPs, Operations Managers, Technical Directors, Marine Surveyors, Fleet Managers, quality environment and safety managers and DPAs

SPEAKERS INCLUDE:

Joseph J. Cox, President & CEO, **Chamber of Shipping America**

David Haynes, Commander, **National Strike Force, US Coast Guard**

Robert Tyson, Operational Manager, **Svitzer Salvage**

Chauncey Naylor, Senior Manager, **TYCO-Williams Emergency Response Operations**

Robert Hanraads, Rapid Response Damage Assessment Department, **ABS**

Grant Hunter Chief Officer Legal And Contractual Affairs, **BIMCO**

J. Avery Munson, Commercial Manager, **Mammoet Salvage Americas**

OPPORTUNITIES TO MEET YOUR TARGET AUDIENCE

For information on available sponsorship and commercial opportunities, please contact:

Darjan Karaman

Tel: +44 207 981 2509 or

Email: dkaraman@acieu.net

For more information or to register

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DAY ONE: Wednesday 27th June 2012

08.00 Registration and Coffee

09.00 CHAIRMAN'S OPENING ADDRESS

Joseph J. Cox, President & CEO, Chamber of Shipping America

KEYNOTE ADDRESS

09.10 Market Overview: Assessing the Current State of the Industry

- Examining salvage to new larger vessels
- The impact of increasing vessel size and complexity: A new set of challenges
- Accounting for global sensitivity towards the environment

Senior Executive, Tsavlis Salvage

CONFERENCE PRESENTATION

09.50 Gaining the Competitive Edge in the Salvage & Casualty Response Market

- Salvage is first line response
- Maximising profits and the importance of cost/benefit analysis
- Analysing the latest technologies in the evolving market
- The impact of growing environmental demands

Robert Tyson, Operational Manager, Svitzer Salvage

CONFERENCE PRESENTATION

10.30 Morning Refreshments

11.00 Analyzing the Affect of OPA 90 Salvage and Firefighting Regulations

- The affect the regulations have had on the industry in the US
- The ramifications of implementation
- The pros and cons of the new OPA 90 Salvage and Firefighting Regulations

Chauncey Naylor, Senior Manager, TYCO-Williams Emergency Response Operations

CONFERENCE PRESENTATION

11.40 Classification Response to the Evolving Salvage and Tug Vessels

- Role of classification societies in the towing and salvage industry
- Harmonised safety guidelines for the design, construction and operation of tugs
- Defining classification parameters for Ice class vessels
- Integrated tug and barge classification

Robert Hanraads, Rapid Response Damage Assessment Department, ABS

12.20 Lunch

Developing an Effective Pollution Defense Strategy

CONFERENCE PRESENTATION

13.30 The Wreck Oil Removal Program: Latest Developments

- Wreck Oil Removal Program (WORP)
- The implications of oil spillage
- The economical gains of oil removal to highest-risk wrecks
- Technological innovations and
- Training techniques of WORP

CONFERENCE PRESENTATION

14.10 Oil Spill Strategies: Determining a Plan of Action

- Case study analysis of groundings, collisions, and structural failures
- Detailing the contributing factors to substantial environmental damage
- Determining a plan of action

14.50 Afternoon Refreshments

CONFERENCE PRESENTATION

15.20 Defining Environmental Response Issues

- Defining the role of the Salvor and Oil Spill Response Organisations, conflicts and similarities
- Updates of proposals towards revision of environmental awards
- Readiness and response

Gwen Keenan, Chief Of The Bureau Of Emergency Response, Florida

Department Of Environmental Protection

16.00 CONFERENCE PRESENTATION

P&I Club Considerations for Salvage

- Examining salvage services underwritten by P&I Clubs
- P&I Clubs role in salvage
- Obstacles Faced as a P&I Club from Risks Associated with the Towage, Salvage and Offshore Operations

Senior Executive, American Club
INTERACTIVE ROUNDTABLE

TABLE 1: Salvage Engineering for Emergency Response

TABLE 2: Exploring salvage opportunities in South America
Roundtable Summary

17.00

17.10 End of Day One

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DAY TWO: Thursday 28th June 2011

08.30 **Registration and Coffee**

09.00 **CHAIRMAN'S OPENING ADDRESS**

Joseph J. Cox, President & CEO,
Chamber of Shipping America

**Maximizing Efficiency in Response to
Casualty Situations**

KEYNOTE ADDRESS

09.10 **Vital Elements in Casualty Response**

- Effective initial response to a casualty
- Pitfalls shipowners should avoid, mitigating risk in casualty management
- Managing stakeholder expectations
- Developing an incident management culture

David Haynes, Commander, **National
Strike Force, US Coast Guard**

CONFERENCE PRESENTATION

09.50 **Casualty Management Guidelines**

- Identifying the need for casualty management guidelines?
- What are the ultimate aims of casualty management guidelines?
- Can casualty management guidelines help in casualty response?

10.30 **Morning Refreshments**

CONFERENCE PRESENTATION

11.00 **Comparing Current Salvage Contracts and Assessing Awards**

- LOF vs Private/Alternative Contracts
- Examining the contractual benefits and detriments
- Analyzing Salvage Awards
- The economic situation on awards

Andrew W. Anderson, Shareholder, Houck
Anderson

Salvage Contracting

CONFERENCE PRESENTATION

11.40 **BIMCO Contracts for Wreck Removal**

- The newly revised BIMCO/ISU Wreck Removal Agreements
- Analyzing the environmental factor and contracting
- Contracting implications and dealing with authorities

Grant Hunter Chief Officer Legal And
Contractual Affairs, **BIMCO**

12.20 **Lunch**

13.40

ROUNDTABLE DISCUSSIONS

TABLE 1: Examining the current PREP format

TABLE 2: When does lifesaving stop and salvage commence and how do we manage the transition?

14.30

Roundtable Summary

Salvage Technologies and Innovations

CONFERENCE PRESENTATION

14.40 **Methodology to Wreck Removal**

- Effective cost/benefit analysis of perspective wreck-removal projects
- Applying appropriate technology to specific job requirements
- The roles of pullers and jack-up barges
- Maintaining quality control systems to ensure maximum capacity from equipment
- Develop the tools to deal with future scenarios of an individualistic nature

J. Avery Munson, Commercial Manager,
Mammoet Salvage Americas

Afternoon Refreshments

CONFERENCE PRESENTATION

15.50 **Advances in Spill Response and Viscous Oil Pumping Equipment**

- Overview of latest equipment
- Viscous oil recovery and pumping
- Operations in action

CONFERENCE PRESENTATION

16.30 **Developments in ECDIS Systems**

- The evolvement of the industry as the speed of response will increase
- Narrowing the global parameters for incident response
- Examining tidal streams in the process of selection criteria for response

17.10

Chairman's Closing Remarks

17.20

End of Conference

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5 EASY WAYS TO REGISTER

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TERMS AND CONDITIONS

How to Register

Registrations must be received in writing or electronically at our secure web site. Please complete and mail or fax a copy of registration form with a cheque or credit card number. Fee includes program materials, continental breakfast, networking luncheon and refreshments.

Payment

Payment must be received within five business days of returning the signed contract. After receiving payment a VAT receipt will be issued. If you do not receive a letter outlining details two weeks prior to the event, please contact the Conference Coordinator at ACI Europe Ltd.

Discounts are available for multiple/group bookings. Please call Dimitri on +44 207 981 2503 for more information.

Cancellations

Substitutions are welcome up to 24 hours prior to the event. Cancellations must be received in writing no less than 3 weeks prior to the start of the conference; a full credit voucher towards a future ACI conference will be issued. Any cancellation received less than 3 weeks prior to the start of the event shall be deemed to be a breach of this contract by client, and accordingly, no credits will be given. Cancellations must be received in writing by mail or fax three weeks before the conference. Thereafter the full conference fee is payable. If for any reason ACI Europe Ltd decides to amend, cancel or postpone this conference, the conference fee will not be refunded. Furthermore, ACI Europe Ltd will not be responsible for covering airfare, hotel or other costs incurred by registrants. In the event that ACI Europe Ltd cancel or postpone the event, ACI Europe Ltd reserves the right to transfer this booking to another conference to be held in the following twelve months, or to provide a credit of an equivalent amount to another conference within the following twelve months. The construction, validity and performance of this agreement shall be governed in all respects by the laws of England to the exclusive jurisdiction of whose courts the Parties hereby agree to submit.

About ACI

ACI, a UK owned company, have been running successful conferences for the last ten years in the USA. Headquartered in Chicago with offices all around the States, they run forums in varied fields and are market leaders in Healthcare business conferences. Opening their European head office at the end of 2005, they have expanded rapidly and are launching a series of events covering emerging markets, the maritime industry and now the energy industry.

Venue

Miami, United States

We are currently negotiation with several world-class venues in central Miami for the best facilities. Please do not hesitate to contact us for more information.

The cost of accommodation is not included in the event fee.

Preferential rates will be arranged with or near the event venue, and all confirmed delegates will be given details of how to book accommodation at this rate in due course.

Prices and Payment Information

Conference Only (Inc. Documentation Packet)
Documentation Packet Only

27th & 28th June 2012

Copies of all conference proceedings

£1,495 (inc. VAT)

£420 (inc. VAT)

Documentation Packet Available

You can purchase **American Maritime Salvage & Casualty Response** papers at just £420. Simply tick the box on the booking form, send it with payment and your copy will be on its way to you after the meeting. This important manual will be a source of invaluable reference for the future.

Discounted Registrations

Members and customers of all supporting organisations are entitled to a discount off their conference package. For more information please contact Dimitri on +44 207 981 2503 or email dpavlyk@acieu.net

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